

City of Galveston, Texas

Quarter Ended December 31, 2015 Review of Investment Performance

221 W. 6th St., Suite 1900 PFM Asset Management LLC

Austin, TX 78701

(512)427-0932 fax (512)472-7194

www.pfm.com

Summary

- The Federal Open Market Committee (FOMC) increased the target federa funds rate by 25 basis points (bps) (0.25%) at its December meeting – its first rate hike since 2006. In doing so, the FOMC stressed its intention to normalize rates at a gradual pace.
- The year ended with strong job growth momentum as the economy added 292,000 new jobs in December. This brought the 2015 tally to 2.65 million new jobs in total – enough to shrink the unemployment rate to 5%. Wage inflation edged up modestly, suggesting a chance for future inflation.
- While the Federal Reserve (Fed) took the first step to normalize interest rates, other central banks have continued to implement accommodative monetary policies. The European Central Bank (ECB) extended its monetary easing policy through the first quarter of 2017 and cut its deposit rate further into negative territory (-0.3%). The Bank of Japan (BOJ) and People's Bank of China (PBOC) also remain accommodative.

Economic Snapshot

- U.S. gross domestic product (GDP) expanded at a 2% rate in the third quarter. This represents a modest slowdown from the second quarter, caused by a reduction in inventory accumulation.
- In a year-end bipartisan negotiation, Congress passed a \$1.1 trillion spending and tax budget, which also lifted the 40-year ban on U.S. crude oil exports.
- Global commodity prices continued to fall, increasing concerns over global growth and the sustainability of producers within the energy sector.
 Headlining this rout were oil prices, which continued to slide, sinking to less than \$35 per barrel in December – the lowest level since February 2009.
- China continued to allow the yuan to weaken, ending the year at its lowest level versus the U.S. dollar in nearly six years. The Chinese economy continued to slow – stoking market concern over the world's second-largest economy – though it is expected to meet its major economic targets for the year.

Interest Rates

- The new target range for the federal funds rate, as established by the FOMC, is 25 to 50 bps, ending the FOMC's seven-year "zero interest rate policy."
- Interest rates across the curve moved up significantly throughout the quarter, with the 10-year rising 23 bps to 2.27% and the two-year moving up 42 bps to 1.05%.
- On the shorter end of the yield curve, 12-month Treasury bills ticked up approximately 30 bps to 0.60%.

Sector Performance

- Rising rates across the yield curve caused U.S. Treasury benchmarks
 to post negative returns for all but the shortest maturities (six months
 and under). While the rate increase was less pronounced for longer
 maturities, their extended durations and accompanying sensitivity to
 changes in rates caused their performance to trail the greatest.
- Non-callable federal agency securities performed in line with comparable maturity Treasuries; callable securities modestly outperformed as their incremental yield helped as rates rose.
- Narrowing yield spreads between corporate and government obligations helped corporates to deliver strong relative performance. However, absolute returns were still negative. A-rated issuers were the best-performing quality category.
- Mortgage-backed securities (MBS) were among the strongestperforming sectors in the fourth quarter, aided by rising long-term rates, which helped to slow prepayments; this was particularly true for higher coupon issues. MBS joined municipals as the lone sectors to produce positive performance for the quarter.

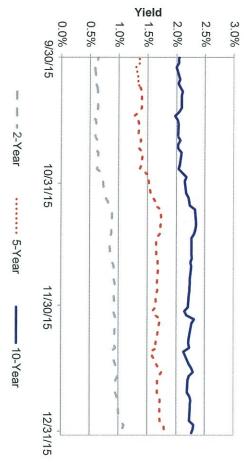
Economic Snapshot

Labor Market	Latest		Sep 2015	Dec 2014	
Unemployment Rate	Dec'15	5.0%	5.1%	5.6%	Unemployment Rate (left) vs. Change in Nonfarm Payrolls (right)
Change in Non-Farm Payrolls	Dec'15	292,000	145,000	329,000	Change in Non-Fam Payr Is Change in Non-Fam Payr Is 350K When the state of the s
Average Hourly Earnings (YoY)	Dec'15	2.5%	2.3%	1.8%	6% 250K 200K 150K
Personal Income (YoY)	Nov15	4.4%	4.6%	5.2%	
Initial Jobless Claims (week)	1/1/16	277,000	276,000	293,000	12/31/12 6/30/13 12/31/13 6/30/14 12/31/14 6/30/15 12/31/15
Growth					
Real GDP (QoQ SAAR)	2015Q3	2.0%	3.9%	4.3% 2	Real GDP (QoQ)
GDP Personal Consumption (QoQ SAAR)	2015Q3	3.0%	3.6%	3.5%	4%
Retail Sales (YoY)	Nov15	1.4%	2.2%	3.3%	2%
ISM Manufacturing Survey (month)	Dec'15	48.2	50.2	55.1	0%
Existing Home Sales SAAR (month)	Nov15	4.76 mil.	5.55 mil.	5.07 mil.	9/30/12 3/31/13 9/30/13 3/31/14 9/30/14 3/31/15 9/30/15
Inflation / Prices					
Personal Consumption Expenditures (YoY)	Nov15	0.4%	0.2%	0.8%	ner Pric
Consumer Price Index (YoY)	Nov15	0.5%	0.0%	0.8%	2%
Consumer Price Index Core (YoY)	Nov15	2.0%	1.9%	1.6%	1%
Crude Oil Futures (WTI, per barrel)	Dec 31	\$37.04	\$45.09	\$53.27	1%
Gold Futures (oz.)	Dec 31	\$1,060	\$1,116	\$1,184	12/31/12 6/30/13 12/31/13 6/30/14 12/31/14 6/30/15
1. Data as of Second Quarter 2015	2. Data as of Third Quarter 2014	Quarter 2014			

Note: YoY = year over year, QoQ = quarter over quarter, SAAR = seasonally adjusted annual rate, WTI = West Texas Intermediate crude oil Source: Bloomberg

Interest Rate Overview

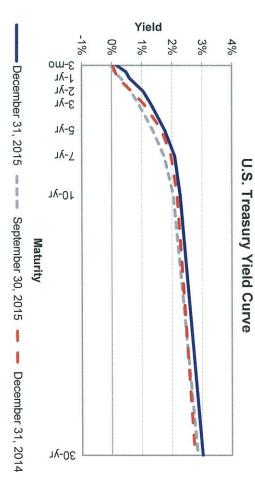
U.S. Treasury Note Yields

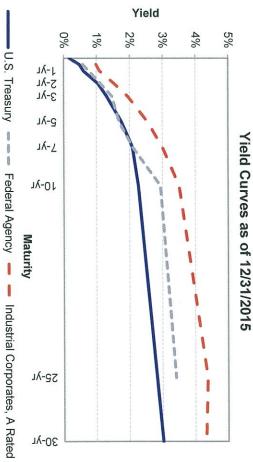


U.S. Treasury Yields

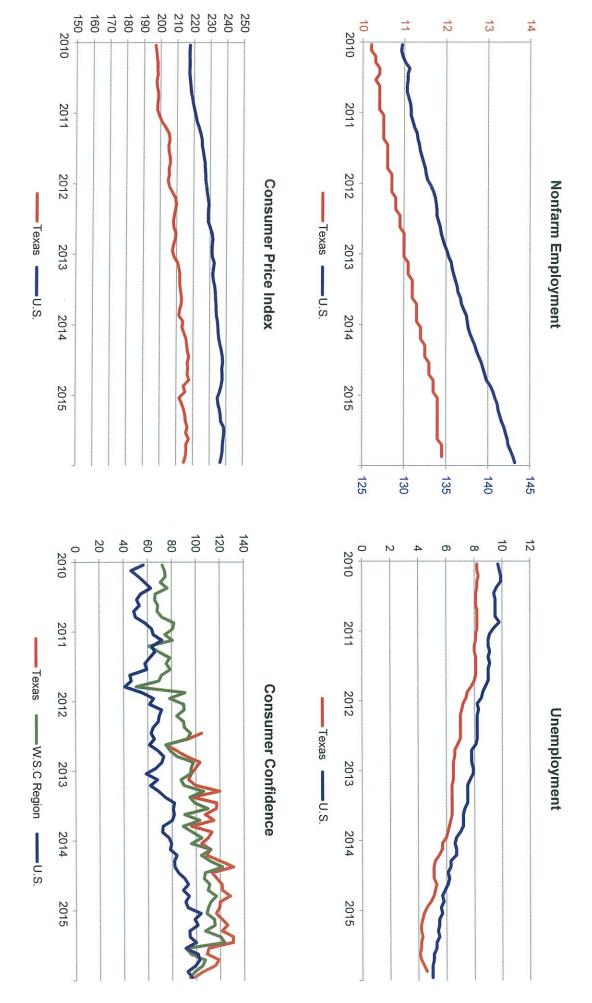
Maturity	12/31/15	9/30/15	Change over Quarter	12/31/14	Change over Year
3-month	0.17%	(0.02%)	0.19%	0.04%	0.13%
1-year	0.60%	0.31%	0.29%	0.22%	0.38%
2-year	1.05%	0.63%	0.42%	0.67%	0.38%
5-year	1.76%	1.36%	0.40%	1.65%	0.11%
10-year	2.27%	2.04%	0.23%	2.17%	0.10%
30-year	3.02%	2.85%	0.17%	2.75%	0.27%

Source: Bloomberg





Texas Economic Indicators



Source: Texas Workforce Commission; U.S. Bureau of Labor Statistics; The Conference Board

Portfolio Summary

Portfolio WAM	Accrued Interest	Unrealized Gain/ Loss	Combined Funds (Book Value)	Combined Funds (Market Value)	Combined Funds Dec
240 days	\$34,131.83	(\$61,096.82)	\$99,511,345.94	\$99,450,249.12	December 31, 2015
233 days	\$74,549.98	\$64,481.97	\$97,469,599.19	\$97,534,081.16	September 30, 2015
	(\$40,418.15	(\$125,578.79)	\$2,041,746.75	\$1,916,167.96	Change

Combined Funds

- and bank deposits. Overall, the portfolio provides significant liquidity and maintains a high credit quality The portfolio is primarily invested in U.S. Treasury, Federal Agency securities, and FDIC Insured Certificates of Deposit with pool
- 3-year U.S. Treasury notes. These extension trades generated an additional average yield of 0.70% PFMAM found opportunities to extend the Operating Funds portfolio's duration when interest rates approached the upper end of U.S. Treasury notes. In December, we sold \$1.5 million of 6- to 12-month U.S. Treasury notes and used the proceeds to purchase recent trading ranges. In November, we sold \$2.0 million of 6-month federal agencies and used the proceeds to purchase 3-year
- Short maturity yields rose steadily throughout the quarter as expectations for a December Federal Open Market Committee ("FOMC") rate hike increased with an inflow of modestly strong economic data
- The portfolio complies with Texas statutes and the City's investment policy
- Bank Account / Pool Balances (as of 12/31/2015):

TexasDAILY: \$15,785,589.82

- Frost Sweep: \$ 9,464,000.00

- Tex Pool: \$ 3,197,950.24

- Approximately 28.6% of the City's portfolio remains in overnight money market type investments. PFMAM continues to monitor the market for opportunities to invest current pool balances in securities with longer maturities
- We will continue to work closely with the City to make investment recommendations based on the City's cash flow needs and liquidity requirements

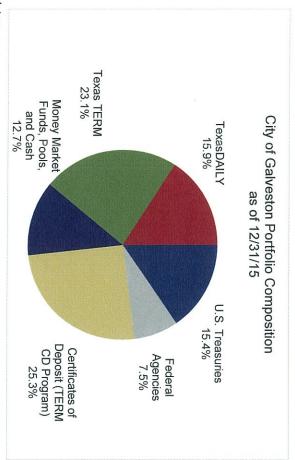
Portfolio Summary (continued)

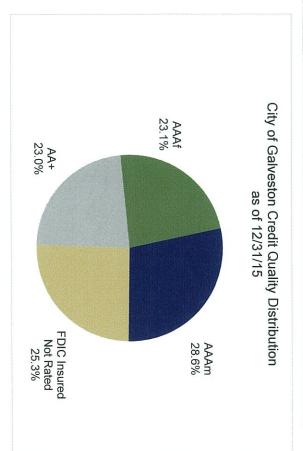
Portfolio Strategy

- We maintain the outlook that the economy will continue to expand at a moderate pace in the intermediate term. We will continue to monitor any spillover effect that modest global growth and muted inflation may have on the U.S. economy. These factors will help justify the Federal Open Market Committee's ("FOMC's") stated intention to remain patient with the pace at which it raises the federal funds rate
- year's rate hikes to two or three, and that short term yields will trend only modestly higher in the near term. in 2016 - projections that most market participants believe to be overstated. We believe that expectations for low inflation will limit this Recent FOMC projections indicate that Committee members anticipate that three or four federal funds target rate hikes may be appropriate
- to occur with new-issue securities. monitor the yield relationship between the two sectors and take advantage of opportunities that may arise – opportunities that are most likely Because of narrow yield spreads, federal agencies currently have limited appeal relative to comparable-maturity U.S. Treasuries. We will
- well-diversified, high-quality portfolio by capitalizing on opportunities offered by the market. PFMAM's focus continues to be on the safety of principal, while achieving the City's long-term investment objectives. We will maintain a

Composite Portfolio Composition and Credit Quality

	100.0%	\$97,608,631.14	100.0%	\$99,484,380.95	Totals
100%	12.3%	\$11,989,877.97	15.9%	\$15,785,589.82	TexasDAILY
100%	26.6%	\$26,000,000.00	23.1%	\$23,000,000.00	Texas TERM
100%	10.4%	\$10,158,379.67	12.7%	\$12,661,950.24	Money Market Funds, Pools, and Cash
100%	0.0%	\$0.00	0.0%	\$0.00	Repurchase Agreements
0%	0.0%	\$0.00	0.0%	\$0.00	Bankers' Acceptances
50%	27.1%	\$26,414,000.00	25.3%	\$25,183,000.00	Certificates of Deposit (TERM CD Program)
35%	0.0%	\$0.00	0.0%	\$0.00	Commercial Paper
0%	0.0%	\$0.00	0.0%	\$0.00	Mortgage-Backed Securities
90%	9.9%	\$9,621,209.81	7.5%	\$7,511,054.84	Federal Agencies
90%	13.8%	\$13,425,163.69	15.4%	\$15,342,786.05	U.S. Treasuries
Permitted by Investment Policy	% of Portfolio ²	September 30, 2015	% of Portfolio ²	December 31, 2015	Security Type ¹



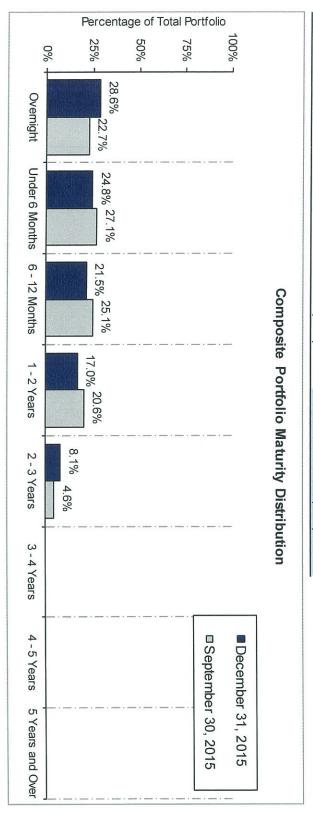


Notes:

- End of quarter trade-date market values of portfolio holdings, including accrued interest
- Percentages may not add up to 100% due to rounding.

Composite Portfolio Maturity Distribution

\$97,608,631.14	\$99,484,380.95	
0.00	0.00	5 Years and Over
0.00	0.00	4 - 5 Years
0.00	0.00	3 - 4 Years
4,505,296.44	8,010,421.70	2 - 3 Years
20,082,602.48	16,943,727.02	1 - 2 Years
24,463,474.58	21,438,639.06	6 - 12 Months
26,409,000.00	24,644,053.11	Under 6 Months
\$22,148,257.64	\$28,447,540.06	Overnight
<u>September 30, 2015</u>	December 31, 2015	Maturity Distribution



TexasTERM Holdings

7/13/2015 7/13/2015 8/3/2015 9/11/2015 11/5/2015 12/7/2015 12/7/2015 12/7/2015 10/13/2015 5/5/2015 5/5/2015 5/5/2015 5/5/2015 5/5/2015 9/10/2015 12/11/2015 12/11/2014 4/4/2014 4/4/2014 4/4/2014 4/4/2014 4/10/2015 10/7/2015 10/7/2015 10/7/2015 10/7/2015 10/7/2015 10/7/2015 10/7/2015 10/13/2015 10/13/2015 10/13/2015	Settlement Date 10/19/2015
IERM - IEWAS IERM DU 1216 TERM - TEXAS TERM DD 1216 TEXAS TERM DD 1216 TERM - TEXAS TERM DD 1216 TERM - TEXAS TERM DD 1216 TERM - TEXAS TERM DD 1216 TEXAS TEX	
\$1,000,000.00 \$1,000,000.00 \$1,000,000.00 \$10,000,000.00 \$10,000,000.00 \$248,000.00 \$248,000.00 \$248,000.00 \$248,000.00 \$248,000.00 \$248,000.00 \$247,000.00 \$247,000.00 \$248,000.00 \$247,000.00 \$248,000.00 \$247,000.00 \$248,000.00 \$247,000.00 \$248,000.00 \$247,000.00 \$248,000.00	Investment Amount \$2,000,000.00
3/3 1/2016 4/8/2016 4/15/2016 6/6/2016 8/1/2016 9/15/2016 9/15/2016 1/11/2016 1/11/2016 1/19/2016 2/1/2016 2/1/2016 2/1/2016 4/4/2016 4/4/2016 4/4/2016 4/4/2016 4/4/2016 4/4/2016 4/4/2016 4/4/2016 4/11/2016 4/11/2016 4/11/2016 4/11/2016 4/11/2016 4/11/2016 4/11/2016 4/11/2016 4/11/2016 4/11/2016 4/11/2016 4/11/2016 4/12/2016 4/12/2016 4/12/2016	Maturity Date 2/1/2016
\$1,003,195,72 \$1,002,950.82 \$1,003,172.13 \$5,017,271.86 \$1,003,467.21 \$10,047,950.82 \$1,005,504.92 \$248,917.26 \$248,917.26 \$248,920.66 \$248,831.65 \$248,831.65 \$248,428.05 \$249,724.44 \$249,428.05 \$249,724.44 \$249,488.72 \$249,968.06 \$248,618.30 \$248,618.30 \$248,556.47 \$249,526.30 \$249,229.09 \$249,229.09 \$249,229.09 \$249,526.30 \$248,556.47 \$248,556.47 \$248,556.47	Value at Waturity \$2,001,668.49 \$1,003,106.72
0.45% 0.43% 0.47% 0.65% 0.55% 0.55% 0.55% 0.55% 0.45% 0.45% 0.45% 0.70% 0.45%	Rate 0.29% 0.45%

Texas TERM Holdings

10/26/2015 10/26/2015 10/26/2015 10/26/2015 5/5/2015 5/11/2015 5/11/2015 5/11/2015 5/11/2015 5/11/2015 6/19/2015 6/19/2015 6/19/2015 6/19/2015 6/24/2015 6/24/2015 6/24/2015 7/6/2015 7/6/2015 7/6/2015 7/6/2015 7/6/2015 7/30/2015 7/30/2015 7/30/2015 8/30/2015 8/30/2015 8/30/2015 9/18/2015 9/18/2015	4/15/2014 4/15/2014	Settlement Date
CD - First Federal Sank Or Vilginia (Irie), WA CD - First Federal Sank Of Boston, MA CD - Southern States Bank, AL CD - Southern States Bank, AL CD - Steams Bank N.A., MN CD - Central Bank Of Oklahoma (Fka Onb Bank & Trust Co), OK CD - First National Bank Of Hebbronville (The), TX CD - East Boston Savings Bank, MA CD - Oregon Community Bank & Trust, WI CD - Middlefield Banking Company (The), OH CD - Bofi Federal Bank, CA CD - Gbc International Bank, CA CD - Gbc International Bank, CA CD - Gbc International Bank, CA CD - Tomatobank, N.A., CA CD - First Commons Bank, NA, CA CD - Franklin Synergy Bank, NA, CA CD - Franklin Synergy Bank, NA, CA CD - Franklin Synergy Bank, NA, CA CD - Farmers & Merchants Union Bank, CA CD - Pacific Commerce Bank, CA CD - Pacific Commerce Bank, CA CD - Millbury National Bank Of Ohio, OH CD - Bar Harbor Savings & Loan Association, ME CD - Sunthside Bank, TX CD - Farmers State Bank Of Inmont, MN	CD - Charter West National Bank, NECD - Mechanics Savings Bank, ME	<u>Term Description</u>
\$248,000.00 \$248,000.00	\$247,000.00 \$248,000.00	Investment Amount
4/15/2016 4/25/2016 4/25/2016 4/25/2016 5/10/2016 5/10/2016 5/10/2016 5/10/2016 5/10/2016 6/20/2016 6/20/2016 6/20/2016 6/20/2016 6/23/2016 6/23/2016 6/23/2016 6/23/2016 6/23/2016 7/5/2016 7/5/2016 7/5/2016 7/19/2016 7/29/2016 7/29/2016 8/19/2016 8/19/2016 8/19/2016 8/19/2016 8/19/2016 9/19/2016 9/19/2016	4/14/2016 4/14/2016	Maturity Date
\$248,556.47 \$248,556.47 \$248,556.47 \$248,677.66 \$249,364.00 \$249,364.00 \$249,364.00 \$249,364.00 \$249,364.00 \$249,620.83 \$249,620.83 \$249,620.83 \$249,620.83 \$249,612.00 \$249,612.00 \$249,612.00 \$249,612.00 \$249,612.00 \$249,612.00 \$249,612.00 \$249,612.00 \$249,612.00 \$249,612.00 \$249,612.00 \$249,612.00 \$249,612.00 \$249,612.00 \$249,612.00 \$249,620.83 \$249,620.83 \$249,620.83	\$249,272.40 \$249,984.00	Value at Maturity
0.43% 0.45% 0.45% 0.55% 0.55% 0.66% 0.55% 0.65% 0.65% 0.66% 0.65% 0.65% 0.65% 0.65% 0.65% 0.65%	0.46% 0.40%	Rate

Texas TERM Holdings

	4/15/2014	4/10/2014	4/10/2014	4/10/2014	4/10/2014	4/10/2014	4/4/2014	4/4/2014	4/4/2014	4/4/2014	4/4/2014	4/4/2014	4/4/2014	4/4/2014	4/4/2014	4/3/2014	4/3/2014	4/3/2014	4/3/2014	4/3/2014	4/3/2014	4/3/2014	4/3/2014	12/18/2015	12/18/2015	12/9/2015	12/9/2015	11/30/2015	11/30/2015	11/2/2015	11/2/2015	11/2/2015	11/2/2015	11/9/2015	9/22/2015	
Total TERM CD Program	CD - Community Resource Bank, MN	CD - City National Bank Of Taylor (The), TX	CD - Spring Bank (Formerly Checkspring Bank), NY	CD - Wolverine Bank, Fsb, MI	CD - First Utah Bank, UT	CD - Centerbank, OH	CD - Fresno First Bank, CA	CD - Stratford State Bank, WI	CD - Caldwell Bank & Trust Company, LA	CD - Seaside National Bank & Trust, FL	CD - First Central Bank, NE	CD - Farmers & Merchants State Bank, SD	CD - Mifflinburg Bank & Trust Company, PA	CD - Dmb Community Bank, WI	CD - Sutton Bank, OH	CD - Coatesville Savings Bank, PA	CD - Dakota Community Bank & Trust, N.A., ND	CD - California Pacific Bank, CA	CD - Bank Leumi Usa, NY	CD - Citizens Trust Bank, GA	CD - Great Midwest Bank, Ssb, WI	CD - Continental Bank, UT	CD - Providence Bank (Fka Community First Bank, IL	CD - Prudential Savings Bank, PA	CD - T Bank, TX	CD - Pacific Alliance Bank, CA	CD - Kansas State Bank Of Manhattan, KS	CD - Solera National Bank, CO	CD - Us Metro Bank, CA	CD - Sonabank, VA	CD - Valley National Bank, Ok, OK	CD - Plus International Bank, FL	CD - Crestmark Bank, MI	CD - First Capital Bank, TN	CD - Cit Bank, N.A. (Fka Onewest Bank, N.A.), CA	
\$25,183,000.00	\$245,000.00	\$243,000.00	\$242,000.00	\$242,000.00	\$244,000.00	\$242,000.00	\$245,000.00	\$245,000.00	\$244,000.00	\$244,000.00	\$245,000.00	\$242,000.00	\$245,000.00	\$245,000.00	\$245,000.00	\$242,000.00	\$245,000.00	\$246,000.00	\$242,000.00	\$247,000.00	\$243,000.00	\$246,000.00	\$243,000.00	\$247,000.00	\$247,000.00	\$247,000.00	\$247,000.00	\$247,000.00		\$248,000.00	\$248,000.00	\$247,000.00	\$248,000.00	\$248,000.00	\$247,000.00	
	4/17/2017	4/11/2017	4/11/2017	4/11/2017	4/11/2017	4/11/2017	4/4/2017	4/4/2017	4/4/2017	4/4/2017	4/4/2017	4/4/2017	4/4/2017	4/4/2017	4/4/2017	4/3/2017	4/3/2017	4/3/2017	4/3/2017	4/3/2017	4/3/2017	4/3/2017	4/3/2017	12/19/2016	12/19/2016	12/8/2016	12/8/2016	11/29/2016	11/29/2016	11/1/2016	11/1/2016	11/1/2016	11/1/2016	10/4/2016	9/21/2016	
\$25,429,901.45	\$249,790.59	\$249,572.98	\$249,273.26	\$249,273.26	\$249,206.69	\$249,636.92	\$249,119.76	\$249,119.76	\$249,495.01	\$249,055.41	\$249,119.76	\$249,266.63	\$249,046.19	\$249,414.03	\$249,119.76	\$249,266.63	\$249,414.03	\$249,693.37	\$249,266.63	\$249,966.71	\$249,202.16	\$249,693.37	\$249,566.99	\$249,483.53	\$249,607.71	\$249,198.30	\$249,371.20	\$249,099.50	\$249,909.60	\$249,736.00	\$249,934.40	\$249,099.50	\$249,860.00	\$249,681.64	\$249,593.50	
0.64%	0.65%	0.90%	1.00%	1.00%	0.71%	1.05%	0.56%	0.56%	0.75%	0.69%	0.56%	1.00%	0.55%	0.60%	0.56%	1.00%	0.60%	0.50%	1.00%	0.40%	0.85%	0.50%	0.90%	1.00%	1.05%	0.89%	0.96%	0.85%	0.77%	0.70%	0.78%	0.85%	0.75%	0.75%	1.05%	

Operating Funds Portfolio Performance

<u>Duration</u> City Of Galveston Operating Funds Merrill Lynch 1 Year Treasury Index	Total Return ^{1,2,3,4,5} City Of Galveston Operating Funds Merrill Lynch 1 Year Treasury Index
<u>December 31, 2015</u> 1.70 0.91	Quarter Ended December 31, 2015 -0.36% -0.17%
September 30, 2015 1.55 0.92	Last 12 Months 0.44% 0.15%
<u>Yields</u> Yield at Market Yield on Cost	Last 3 Years 0.32% 0.20%
December 31, 2015 1.03% 0.86%	Last 5 Years 0.40% 0.28%
September 30, 2015 0.56% 0.73%	Since Inception 0.33% 0.28%

Combined Funds Portfolio Yield⁶

0.29%

Quarter Total Return Comparison (Quarter Ended 12/31/15)



Notes:

- ω Ν ユ Performance on trade date basis, gross-of-fees, in accordance with the CFA Institute's Global Investment Performance Standards. Merrill Lynch Indices provided by Bloomberg Financial Markets.
- The total returns shown for periods longer than a year are the annualized returns for the stated period. Performance numbers for periods under a year are presented on a periodic
- Since inception performance is calculated from October 1, 2010 to present quarter end date
- Does not include money market funds or cash equivalents in yield, performance, or duration computations
- 400 Weighted average yield of Composite Portfolio. Includes Operating Funds, Reserve Funds, TexasTERM, TexasTERM CDs, TexasDAILY, TexPool, Frost Sweep Balances

Quarterly Investment Report Certification

quarter ending December 31, 2015. This report meets all reporting requirements specified by the Public Funds in this report to the City Council represents an accurate description of the City's investment activity for the This report has been examined by the Investment Committee of the City of Galveston. Information presented Investment Act and the Investment Policy of the City of Galveston.

Michael W. Loftin

Finance Director City of Galveston

Brian Maxwell

City Manager City of Galveston

Ken Couch

Sr. Managing Consultant PFM Asset Management LLC